

## THE WORLD'S BEST CLASSICAL MUSIC REVIEWS GRAMOPHONE MEDIA PACK 2024

'Our reviews will be of the highest quality, providing context, drawing comparisons, assisting in making decisions and bringing the music, its interpretation and its recording vividly to life'

Compton Mackenzie, Gramophone founder, 1923



Martin Cullingford Editor & Publisher, *Gramophone* 

t has always been the nature of classical recording to evolve with the passing years. Advances in technology continually change the way that labels make recordings and people listen to them. Meanwhile, modern artists are forever reinterpreting music of the past for today's audiences, while composers continue to enrich the repertoire with extraordinary new works. And *Gramophone* itself is no different, forever adapting to the latest developments in recorded music as well as those in publishing, changing the ways we can reach readers throughout the world.

We marked our centenary last year – a hundred years of exploring, discussing and celebrating the finest music and musicians on record, drawing on the expertise of the very greatest writers. The monthly magazine is still at the heart of what we do – indeed, we were

> THE GRAMOPHONE Edited by COMPTON MACKENZIE APRIL, 1928

#### Prologue

TO SONON IL PROLOGO...-An apology is due to the public for inflicting upon it anoth review, but I should not be doing so uncies 1 were persuaded that many of the numero postessors of gramophones will welcome an organ of candid opinion. The critical policy Tax Grassornoxx will be largely personal, and as such it will be horest but not infallible while the errors we make will be mostly on the side of kindness. If we endone what a fir chains for its goods in our advertisement columns, we shall endorse that chains because beieve it to be justified.

The instruments on which all records sent for us to review are tested are the Orchastraphune add by the Grainmophone Exclusing, an horizontal grand of His Mutar's Volee, and an Adams model of the Vocalion Company. The soundbaces used are the H.M.Y. Exhibition No. 2, a Vocalion, a Realistic, an Ultone, a Superphone, a Souti, and a Three Musse. If the maker of any other soundbox likes to send as his product for trial, are shall use it in competition with the others: but no opinion will be passed on any soundbox sent to us before a three month' trial. We shall ty clean bondh to keep pace with the records issued; but we hope that our readers will accept these preliminary reviews as provisional; and every three months we shall deal very critically with the output of the preceding quarter.

I have received many kind promises of support from distinguished writers ; and if I find that the sales warrant mc in supposing that gramophone enthusiasts want the kind of review Tau: Gaaxourcox will set out to be. I can promise them that I will do my best to ensure their obtaining the finest opinions procurable.

We shall have nothing to do with Wireless in these columns. Our policy will be to encourage the recording companies to build up for generations to come a great library of good music. I do not wast to waste time in announcing what we are going to do in future numbers, because I do not know yet if there is any real need for this review at all. We shall write as servants of the public, and if we wonterimes take upon ourselves a certain freedom of speech in draling with our masters, such freedom of speech is the privilege of all good servants.

Andiam ! Incominciate !

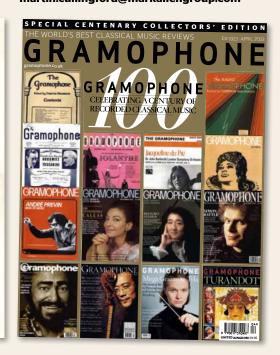
Compta Kulenjie

Gramophone, which has been serving the classical music world since 1923, is first and foremost a monthly review magazine, delivered today in both print and digital formats. It boasts an eminent and knowledgeable panel of experts, which reviews the full range of classical music recordings.

Its reviews are completely independent. In addition to reviews, its interviews and features help readers to explore in greater depth the recordings that the magazine covers, as well as offer insight into the work of composers and performers.

It is the magazine for the classical record collector, as well as for the enthusiast starting a voyage of discovery.

delighted to report an increase in our circulation last year - but alongside it, our weekly podcasts bring audiences ever closer to the artists behind the albums, our website provides extraordinary depth through our digitised archive as well as offering listening guides to all the major composers (plus news and opinion pieces), and our annual Awards continue to honour the very finest albums. It's also been a pleasure to collaborate with some of the finest competitions, ensembles and events to help share their stories in both print and online. Over the next few pages you can learn more about Gramophone and about how we can help you engage with our committed readership. If you have any questions, please don't hesitate to get in touch with me, with Gramophone's Commercial Director Esther Zuke, or with any of the Gramophone team - we'd be delighted to help. martin.cullingford@markallengroup.com



# OUR READERS

#### **MAGAZINE & DIGITAL EDITION**

Circulation (ABC Jan-Dec 2023	
+ Exact Editions)	18,526
Readership	46,300
Monthly subscribers	16,228
Digital subscribers	7,576

#### WEBSITE, NEWSLETTER & SOCIAL

Monthly page views	650,000
Monthly users	220,000
Weekly e-newsletter recipients	80,000
Facebook + Twitter following	165,000

#### **READERSHIP PROFILE**

- **95%** Male
- **86%** ABC1
- Average age 62
- Average personal income **£70,000** pa.
- 15% of readers have income of **£100k**+
- 5% of readers have income of **£200k**+

#### LOYALTY & ENGAGEMENT

- Average length of readership: 22 years
- The average reader spends **3 hours**
- reading each edition of Gramophone.

#### **PURCHASING & LISTENING HABITS**

- **98%** of *Gramophone* readers have purchased a product as a direct result of a *Gramophone* review.
- **77%** of readers have purchased a product as a direct result of an advertisement in *Gramophone*.
- The average reader purchases six recordings per month (CD, DVD, SACD, LPs, digital album).
- The average reader has **2,455** recordings in their collection.
- **46%** of readers pay to use a music streaming service.
- **32%** of readers state they have, in the past year, purchased an album having streamed it first.

#### LIVE MUSIC & CONCERT STREAMING

- The average *Gramophone* reader attends **11** concerts or operas per year.
- **25%** of *Gramophone* readers attend more than 20 concerts per year.
- **40%** of *Gramophone* readers travel abroad at least once per year to attend a classical music event.
- **65%** of readers are interested in a holiday orientated around classical music.
- **Over half** of readers state that they regularly stream online video of classical music or opera performance, and **48%** of readers would be more likely to attend a performance at a venue, having streamed a concert from there first.

#### **AUDIO EQUIPMENT**

- Average replacement value of audio equipment is **£4,100**.
- **71%** of readers prefer to buy from a specialist dealer.
- Collectively, our readers intend to spend **£9.4 million** on audio equipment in the next 12 months.

#### **INSTRUMENT OWNERSHIP**

- **46%** of *Gramophone* readers play an instrument, of which **53%** play piano.
- **43%** of those who play an instrument consider themselves to be of an advanced or professional standard.
- **62%** of readers own a musical instrument, with an average of 2.6 per household.
- The total average value of instruments owned is **£9,500**.

E18.7m collective spend on CDs/SACDs/ DVDs/ LPs/ Digital albums each year\*

The Average number of CDS/ SACD'S/DVD'S/ LPs/Digital albums bought each month

**11 concerts** the average number attended each year

**77%** of respondents bave purchased a product as a direct result of seeing an advert in Gramophone

**Sources:** *Gramophone* 2017, 2019 & 2023 reader surveys, Google Analytics, Audit Bureau of Circulation, Exact editions \*Based on Gramophone reader survey findings of 6 recordings per reader per month

**2,455** the number of recordings in the collection of an average Gramophone reader

## THE MAGAZINE



#### **GRAMOPHONE** RECORDING OF THE MONTH

D L A Sederson hears Simon Rattle instil a lifetime of experience into Mahler's S On hearts at the results as fine as any on



### Orchestral





Every issue of *Gramophone* brings the most committed classical music readership more than 100 reviews of the newest classical releases, written by our influential panel of worldleading expert critics, 10 of which are named Editor's Choices. These are accompanied by features which help the reader get closer to the musicmaking and recording process, such as:

- Major interviews with the leading artists of today
- Exploring the recordings of key works in the *Gramophone* Collection
- Musician and the Score: artists explain their views of key works
- A monthly profile of a leading contemporary composer
- Celebrating the recorded legacy of great artists in Icons
- Classics Reconsidered: re-evaluating a catalogue benchmark
- Discussing the latest audio products in our special monthly section

#### Rachmaninov's Études-tableaux







#### **FESTIVALS AND CONCERT-GOING**

Throughout the year we offer two major focuses on live music-making in our Season Preview and Festival Guide.

#### **CONCERT AND OPERA STREAMING**

Our monthly feature on the finest streamed concerts, operas and events places online music at the heart of our wider classical coverage.

#### **COMPETITIONS**

Music competitions play a major role in offering the next generation of great artists a vital platform – our guide, published each December, tells our readers about the most inspiring.









Source: My aim is never to compete ' Our tradition is exceptional new paths to explore. It's goi are paths to explore. It's goi directions, and I'm excited to or more operciencilly behind her being and the formation of the formation of the formation output to the formation of the for

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A fresh look at

# DIGITAL & PODCAST



Gramophone's website is unrivalled in the quality and depth of its coverage of classical music.

#### PODCAST

Our weekly interviews with the world's leading artists about their new releases – and occasional special edition episodes exploring a major composer – have now been downloaded more than 875,000 times. Prominent sponsorship positions within our highly popular podcasts now offer you an exciting new way to reach our discerning and engaged audience.

#### **GRAMOPHONE ARCHIVE**

Our digital archive features highresolution scans of every page of every issue of *Gramophone* since 1923. Voted in *Sunday Times* top 500 apps in the world.

#### **GRAMOPHONE REVIEWS**

Featuring more than 42,000 *Gramophone* reviews (stretching back to 1983) in a fully-searchable database complete with comparative recordings.

#### **COMPOSER GUIDES**

Every composer whose music has been reviewed in *Gramophone* 

since 1983 has their own unique homepage, featuring latest reviews and links to relevant articles throughout the site.

#### **CELEBRATING ARTISTS**

Explore through features, reviews and listening recommendations the great figures who have shaped the history of classical music recording.

#### **WEEKLY NEWSLETTER**

Reaching 80,000 recipients every week – our newsletter keeps our readers informed and engaged with the latest classical music headlines, reviews and features. Advertising positions include leaderboard, MPU and advertorial.

#### **SOCIAL MEDIA**

With a combined total of 165,000 followers, our Facebook, X and Instagram communities have become much-loved places to learn more about classical music and to engage in lively debate.



# THE AWARDS



## OUR OTHER MUSIC TITLES

We publish a wide range of music magazines including International Piano, Opera Now, Choir & Organ plus Jazzwise, Songlines, and Musicals. If you are keen to reach an enhanced audience by advertising in more than one publication alongside Gramophone, please ask for details.



# LET US HELP

## We can solve your challenges

Gramophone is recognised throughout the classical music world for its editorial excellence and expert authority, all conveyed through compelling design. From print-based creative in the magazine to digital executions our creative solution team can meet any brief from clients looking for extended stand-out in the Classical Music Market.

#### **SPONSORED ARTICLES**

Whether it's a rural festival or a major metropolitan competition, our renowned writers can help spread the word with tailored content focussing on your event's unique appeal and special atmosphere. We can also offer sponsored online advertorials, helping you reach the evergrowing global community of website readers and newsletter subscribers.

#### **DIGITAL MAGAZINES**

Whether drawing together reviews of acclaimed recordings, or exploring new technology, our special digital magazines reach readers throughout the world.

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#### **MEDIA PARTNERSHIPS**

We're able to draw on our highly successful cross-platform products to inform and enthuse our global readership about your event, festival or project through sponsored content – whether a series of daily blogs, a special edition of our popular podcast or a compelling article, we can powerfully reinforce your message through our digital channels.

#### **CD SAMPLERS**

Reach more than 20,000 committed classical collectors with your music in 77 countries. *Gramophone* is also able to offer a full production service including mastering and manufacturing as well as copywriting and design.







or city on earth boats such strong links to music's prestor perconditions. Lerjoig doors Johann Schustin Bach doursihed here, Robert Schmann subside here and Föck Mendelsoch hilshelt dhe prototype for Germany's modern musical here. None of those figures was actually horn in the . Bot the most iconic German composer of all was. On 927, 1813, Leiping som the arrival of a tuby hoy soon stemel Richnel, the ninth child of a police seruary and Carl Wagre.

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skily for Eschard Wagner – and for the generations followed him – Leipzig was and remains far more the Gamesane. It is a musical powerboard whole invite long are camples for Germany, Earope and he was example of the musical powerboard of the end of the second second second second second control of the second second second second Choir, founded in 1212 and once trained by Bachdori still offers up limpical performances in the nos surroundings of St Thomas's Church every Field Standay.

#### **CONTENT SYNDICATION & REPRINTS**

Available content from over 1100 issues of *Gramophone* includes:

- Interviews with the greatest artists and composers from across the past century
- More than 50,000 CD reviews
- Popular work descriptions

• Review content, grouped by record label We can help record labels strengthen their own resources by searching for and supplying the reviews *Gramophone* has featured on their own releases since 1923. Please ask us for more information on these opportunities.



## G R A M O P H O N E **DISPLAY FULL COLOUR ADVERTISING RATES** Contacts

	ROP	Solus in features	Solus in reviews
Double page spread	£7,329	n/a	n/a
Full page	£3,806	n/a	n/a
Half page	£1,987	£2,285	£2,285 (landscape only)
Third page	n/a	n/a	£2,100
Quarter page	£1,191	n/a	£1,802 (landscape only)
Outside back cover	£4,681		
Inside front /inside back cover	£4,377		
Advertorial:	POA		

ROP refers to standard, run-of-paper advertisements. ROP advertisements of less than one page will appear on a composite advertising page.

Guaranteed RHP (right hand) advertisements are available at a 10% premium to the ROP rate.

deduct 10% 10%

Solus advertisements are positioned on a page of editorial matter with no other advertisement on the same page and may be subject to availability. A solus advertisement may be landscape or portrait unless otherwise stated above.

#### Specified positions add 10%

Other special sizes/positions may be accommodated subject to availability. Please enquire prior to booking your advertisement.

Series discounts	
Agency commission	

3-6 insertions: 7-13 insertions: deduct 15%

#### **INSERTS**

Loose	From £63 per thousand
	•
Bound in	POA
Tip-on inserts	POA
CONTENT PARTNERSHIPS	
Podcast Sponsorship	POA
Sponsored Article	POA
Media Partnership	POA
ONI INF ADVERTISING RATES	(COST PER THOUSAND)

#### 'NLINE ADVERTISING KATES (COST PER THOU

Double MPU	£25 CPM
MPU	£22 CPM
LEADERBOARD	£20 CPM
MIXED FORMAT*	£21 CPM

\*Advertising will be distributed across all three formats according to availability.

#### **E-MARKETING RATES PER BULLETIN**

Newsletter takeover (Leaderboard, MPU, Advertorial & Image) :	£1,650
Second Advertorial (Advertorial & Image):	£750

#### MA Education & Music Part of Mark Allen

#### **PUBLICATION SCHEDULE 2024 COPY DEADLINES**

2024														
	Jan	Feb	Mar	Apr	May/ Festival Guide	Jun	Jul	Aug	Sep	Oct/ Season preview	Awards	Nov	Dec/ Competition guide	Jan 2025
Deadline	04-Dec	08-Jan	05-Feb	04-Mar	28-Mar	29-Apr	24-May	24-Jun	22-Jul	19-Aug	23-Sep	14-Oct	11-Nov	02-Dec
On sale	03-Jan	31-Jan	28-Feb	27-Mar	24-Apr	22-May	19-Jun	17-Jul	14-Aug	11-Sep	03-Oct	06-Nov	04-Dec	08-Jan

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