

## THE WORLD'S BEST CLASSICAL MUSIC REVIEWS GRAMOPHONE MEDIA PACK 2025

'Our reviews will be of the highest quality, providing context, drawing comparisons, assisting in making decisions and bringing the music, its interpretation and its recording vividly to life'

Compton Mackenzie, Gramophone founder, 1923



Martin Cullingford Editor & Publisher, *Gramophone* 

t has always been the nature of classical recording to evolve with the passing years. Advances in technology continually change the way that labels make recordings and people listen to them. Meanwhile, modern artists are forever reinterpreting music of the past for today's audiences, while composers continue to enrich the repertoire with extraordinary new works. And *Gramophone* itself is no different, forever adapting to the latest developments in recorded music as well as those in publishing, changing the ways we can reach readers throughout the world.

We marked our centenary last year – a hundred years of exploring, discussing and celebrating the finest music and musicians on record, drawing on the expertise of the very greatest writers. The monthly magazine is still at the heart of what we do – indeed, we were

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THE GRAMOPHONE Edited by COMPTON MACKENZIE

The instruments on which all records sent for us for evices are tested are the Orchestraphone add by the Gramphone Excitancy as incircinal grand of His Matter's Voice, and an Adams model of the Vocalient Gompany. The soundbaces used are the H.M.Y. Exhibition No. 3, a Vacalian, a Realistic, an Ultow, a Superplane, a Scont, and a Three Massa. If the maker of any other soundbac likes to send as his product for trial, we shall use it in competition with the others; that no dpinion will be passed on any isonable was static with we have that our readers will accept these prelimitary reviews as provisional , and every three months we shall deal very strikally with the output of the preceding quarter.

I have received many kind promises of support from distinguished writers 1 and if I find that the alses warrant me in supposing that gramophone entitosisats want the kind of review Tar Gasamerors will set out to be. I can promise them that I will do my best to ensure their obtaining the linest opinions procurable.

We shall have nothing to do with Wireless in three columns. Our padiey will be to encourage the recerding companion to build up for generations to come a great library of good music. I do not want 10 westo time in anomeneng what we are going to do in future numbers, because I do not know yet if there is any real need for this review at all. We shall write as sevenatis of the public, and if we sometimes take upon ourselves a certain freedom of speech in dealing with our masters, such freedom of speech is the privilege of all good servanta.

Andiam ! Incominciate !

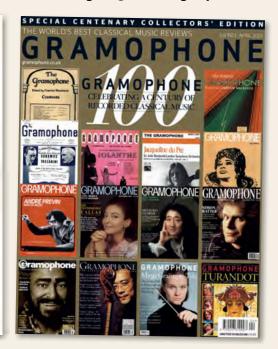
Compta Kulerji

Gramophone, which has been serving the classical music world since 1923, is first and foremost a monthly review magazine, delivered today in both print and digital formats. It boasts an eminent and knowledgeable panel of experts, which reviews the full range of classical music recordings.

Its reviews are completely independent. In addition to reviews, its interviews and features help readers to explore in greater depth the recordings that the magazine covers, as well as offer insight into the work of composers and performers.

It is the magazine for the classical record collector, as well as for the enthusiast starting a voyage of discovery.

delighted to report an increase in our circulation last year - but alongside it, our weekly podcasts bring audiences ever closer to the artists behind the albums, our website provides extraordinary depth through our digitised archive as well as offering listening guides to all the major composers (plus news and opinion pieces), and our annual Awards continue to honour the very finest albums. It's also been a pleasure to collaborate with some of the finest competitions, ensembles and events to help share their stories in both print and online. Over the next few pages you can learn more about Gramophone and about how we can help you engage with our committed readership. If you have any questions, please don't hesitate to get in touch with me, with Gramophone's Commercial Director Esther Zuke, or with any of the Gramophone team - we'd be delighted to help. martin.cullingford@markallengroup.com



## OUR READERS

#### **MAGAZINE & DIGITAL EDITION**

Circulation (ABC Jan-Dec 2024	
+ Exact Editions)	17,334
Readership	43,300
Monthly subscribers	15,566
Digital subscribers	7,459

#### **WEBSITE, NEWSLETTER & SOCIAL**

Monthly page views	650,000
Monthly users	220,000
Weekly e-newsletter list	81,000
Social media following	170,000

#### **READERSHIP PROFILE**

- **95%** Male
- **86%** ABC1
- Average age 62
- Average personal income **£70,000** pa.
- 15% of readers have income of **£100k**+
- 5% of readers have income of **£200k**+

#### LOYALTY & ENGAGEMENT

- Average length of readership: 22 years
- The average reader spends **3 hours**
- reading each edition of Gramophone.

#### **PURCHASING & LISTENING HABITS**

- **98%** of *Gramophone* readers have purchased a product as a direct result of a *Gramophone* review.
- **77%** of readers have purchased a product as a direct result of an advertisement in *Gramophone*.
- The average reader purchases six recordings per month (CD, DVD, SACD, LPs, digital album).
- The average reader has **2,455** recordings in their collection.
- **46%** of readers pay to use a music streaming service.
- **32%** of readers state they have, in the past year, purchased an album having streamed it first.

#### LIVE MUSIC & CONCERT STREAMING

- The average *Gramophone* reader attends **11** concerts or operas per year.
- **25%** of *Gramophone* readers attend more than 20 concerts per year.
- **40%** of *Gramophone* readers travel abroad at least once per year to attend a classical music event.
- **65%** of readers are interested in a holiday orientated around classical music.
- **Over half** of readers state that they regularly stream online video of classical music or opera performance, and **48%** of readers would be more likely to attend a performance at a venue, having streamed a concert from there first.

#### **AUDIO EQUIPMENT**

- Average replacement value of audio equipment is **£4,100**.
- **71%** of readers prefer to buy from a specialist dealer.
- Collectively, our readers intend to spend **£9.4 million** on audio equipment in the next 12 months.

#### **INSTRUMENT OWNERSHIP**

- **46%** of *Gramophone* readers play an instrument, of which **53%** play piano.
- **43%** of those who play an instrument consider themselves to be of an advanced or professional standard.
- **62%** of readers own a musical instrument, with an average of 2.6 per household.
- The total average value of instruments owned is **£9,500**.

E18.7m collective spend on CDs/SACDs/ DVDs/ LPs/ Digital albums each year\*

The Average number of CDS/ SACD'S/DVD'S/ LPs/Digital albums bought each month

**11 concerts** the average number attended each year

**77%** of respondents bave purchased a product as a direct result of seeing an advert in Gramophone

**Sources:** *Gramophone* 2017, 2019 & 2023 reader surveys, Google Analytics, Audit Bureau of Circulation, Exact editions \*Based on Gramophone reader survey findings of 6 recordings per reader per month

**2,455** the number of recordings in the collection of an average Gramophone reader

## THE MAGAZI



## RECORDINGOF



### Orchestral



A fresh look at

Every issue of Gramophone brings the most committed classical music readership more than 100 reviews of the newest classical releases, written by our influential panel of worldleading expert critics, 10 of which are named Editor's Choices. These are accompanied by features which help the reader get closer to the musicmaking and recording process, such as:

- Major interviews with the leading artists of today
- Exploring the recordings of key • works in the Gramophone Collection
- Musician and the Score: artists explain their views of key works
- A monthly profile of a leading contemporary composer
- Celebrating the recorded legacy • of great artists in Icons
- Classics Reconsidered: re-evaluating a catalogue benchmark
- Discussing the latest audio products in our special monthly section

#### Rachmaninov's Études-tableaux



#### focuses on live music-making in our Season Preview and Festival Guide.

#### **CONCERT AND OPERA STREAMING**

**FESTIVALS AND CONCERT-GOING** 

Throughout the year we offer two major

Our monthly feature on the finest streamed concerts, operas and events places online music at the heart of our wider classical coverage.

#### **COMPETITIONS**

Music competitions play a major role in offering the next generation of great artists a vital platform – our guide, published each December, tells our readers about the most inspiring.



#### **UK** FESTIVALS





# DIGITAL & PODCAST



#### Gramophone's website is unrivalled in the quality and depth of its coverage of classical music.

#### PODCAST

Our weekly interviews with the world's leading artists about their new releases – and occasional special edition episodes exploring a major composer – have now been downloaded **more than 1,000,000 times**. Prominent sponsorship positions within our highly popular podcasts now offer you an exciting new way to reach our discerning and engaged audience.

#### **GRAMOPHONE ARCHIVE**

Our digital archive features highresolution scans of every page of every issue of *Gramophone* since 1923. Voted in *Sunday Times* top 500 apps in the world.

#### **GRAMOPHONE REVIEWS**

Featuring more than 42,000 *Gramophone* reviews (stretching back to 1983) in a fully-searchable database complete with comparative recordings.

#### **COMPOSER GUIDES**

Every composer whose music has been reviewed in *Gramophone* 

since 1983 has their own unique homepage, featuring latest reviews and links to relevant articles throughout the site.

#### **CELEBRATING ARTISTS**

Explore through features, reviews and listening recommendations the great figures who have shaped the history of classical music recording.

#### **WEEKLY NEWSLETTER**

Sent to **81,000** recipients every week – our newsletter keeps our readers informed and engaged with the latest classical music headlines, reviews and features. Advertising positions include leaderboard, MPU and advertorial.

#### **SOCIAL MEDIA**

With a combined total of **over 170,000** followers, our Facebook, X and Instagram communities have become much-loved places to learn more about classical music and to engage in lively debate.



# THE AWARDS



Launched in 1977 as the only awards purely for classical music on record, the **Gramophone Awards soon established** themselves as the most respected and influential arbiters of excellence. Judged by Gramophone's unrivalled panel of critics. the Awards focus attention on a dozen outstanding recordings each year, as well as artist awards such as our Lifetime Achievement, Young Artist of the Year, and Artist of the Year accolades. The Awards take place each autumn and celebrate the best of the best, and their influence guarantees extensive international coverage. This year's **Gramophone Classical Music Awards will** take place on October 15, 2025.

Headline, associate and individual category sponsorship is available.



## OUR OTHER MUSIC TITLES

We publish a wide range of music magazines including International Piano, Opera Now, Choir & Organ plus Jazzwise, Songlines, and Musicals. If you are keen to reach an enhanced audience by advertising in more than one publication alongside Gramophone, please ask for details.



# LET US HELP

## We can solve your challenges

Gramophone is recognised throughout the classical music world for its editorial excellence and expert authority, all conveyed through compelling design. From print-based creative in the magazine to digital executions our creative solution team can meet any brief from clients looking for extended stand-out in the Classical Music Market.

#### **SPONSORED ARTICLES**

Whether it's a rural festival or a major metropolitan competition, our renowned writers can help spread the word with tailored content focussing on your event's unique appeal and special atmosphere. We can also offer sponsored online advertorials, helping you reach the evergrowing global community of website readers and newsletter subscribers.

#### **DIGITAL MAGAZINES**

Whether drawing together reviews of acclaimed recordings, or exploring new technology, our special digital magazines reach readers throughout the world.

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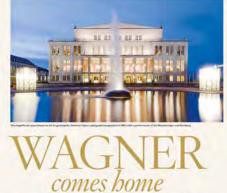


We're able to draw on our highly successful cross-platform products to inform and enthuse our global readership about your event, festival or project through sponsored content – whether a series of daily blogs, a special edition of our popular podcast or a compelling article, we can powerfully reinforce your message through our digital channels.

#### **CD SAMPLERS**

Reach more than 20,000 committed classical collectors with your music in 77 countries. *Gramophone* is also able to offer a full production service including mastering and manufacturing as well as copywriting and design.





The historic Saton city of Leipzig boasts a musical pedigree like none other and in searing up for an unprecedented celebration of its most fumius unsical son

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#### **CONTENT SYNDICATION & REPRINTS**

Available content from over 1100 issues of *Gramophone* includes:

- Interviews with the greatest artists and composers from across the past century
- More than 50,000 CD reviews
- Popular work descriptions

• Review content, grouped by record label We can help record labels strengthen their own resources by searching for and supplying the reviews *Gramophone* has featured on their own releases since 1923. Please ask us for more information on these opportunities.



# **GRAMOPHONE**

DISPLAY	FULL	COLOUR	ADVERTISING RATES	

	ROP	Solus in features	Solus in reviews
Double page spread	£7,329	n/a	n/a
Full page	£3,806	n/a	n/a
Half page	£1,987	£2,285	£2,285 (landscape only)
Third page	n/a	n/a	£2,100
Quarter page	£1,191	n/a	£1,802 (landscape only)
Outside back cover	£4,681		
Inside front /inside back cover	£4,377		
Advertorial:	POA		

**ROP** refers to standard, run-of-paper advertisements. ROP advertisements of less than one page will appear on a composite advertising page.

**Guaranteed RHP** (right hand) advertisements are available at a 10% premium to the ROP rate. **Solus** advertisements are positioned on a page of editorial matter with no other advertisement on the same page and may be subject to availability. A solus advertisement may be landscape or portrait unless otherwise stated above.

10%

#### Specified positions add 10%

**Other special sizes/positions** may be accommodated subject to availability. Please enquire prior to booking your advertisement.

Agency commission

3-6 insertions:7-13 insertions: deduct 15%deduct 10%

#### **INSERTS**

**Series discounts** 

Loose	From £63 per thousand
Bound in	POA
Tip-on inserts	POA
CONTENT PARTNERSHIPS	
Podcast Sponsorship	POA
Sponsored Article	POA
Media Partnership	POA
ONLINE ADVEDTISING DATES	(COST DED THOUSAND)

**ONLINE ADVERTISING RATES (COST PER THOUSAND)** 

Double MPU	£25 CPM		
MPU	£22 CPM		
LEADERBOARD	£20 CPM		
MIXED FORMAT*	£21 CPM		
*Advertising will be distribut	ted across all three formats according to ava	ilability.	
E-MARKETING RATES PER E	BULLETIN		
Newsletter takeover (Leade	£1,650		
Second Advertorial (Adverte	£750		

PUBLICATION SCHEDULE 2025 COPY DEADLINES														
2025	Jan	Feb	Mar	Apr	May/ Festival Guide	Jun	Jul	Aug	Sep	Oct/ Season preview	Awards	Nov	Dec/ Competition guide	Jan 2026
Deadline	02 Dec	06 Jan	03 Feb	O3 Mar	31 Mar	28 Apr	27 May	23 Jun	21 Jul	26 Aug	22 Sep	20 Oct	17 Nov	01 Dec
On sale	03 Jan	24 Jan	21 Feb	21 Mar	17 Apr	16 May	13 Jun	11 Jul	08 Aug	12 Sep	16 Oct	07 Nov	05 Dec	05 Jan

**Commercial Director** Esther Zuke 020 7501 6368 esther.zuke@ markallengroup.com

#### **Business Development**

Manager Billy Baker 07766 508 458 william.baker@ markallengroup.com

#### **Managing Director**

Ravi Chandiramani 020 7501 6795 ravi.chandiramani@ markallengroup.com

MA Education & Music Part of

<u>Mark</u> Allen